



**INTERIM REPORT JANUARY-MARCH 2014** 

2014-04-24 Per Lindberg, CEO and President, and Susanne Lithander, CFO

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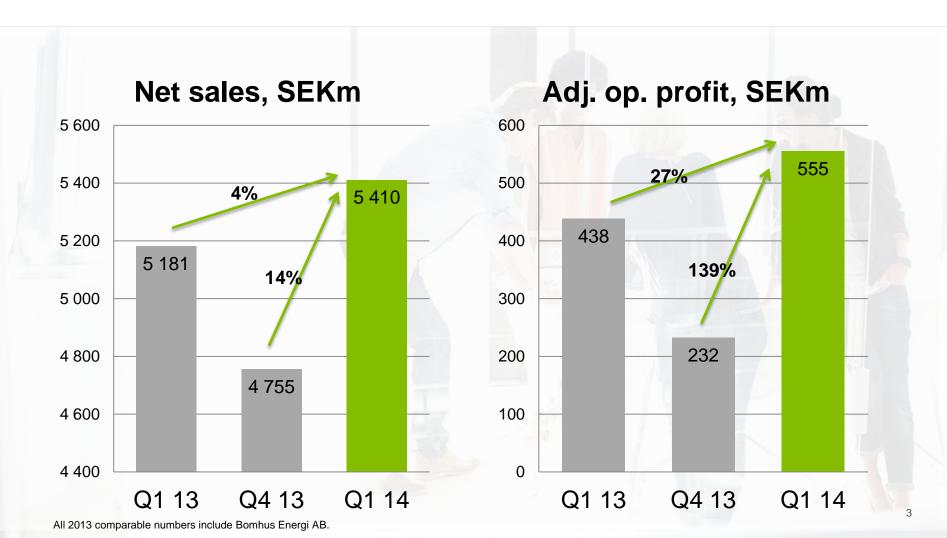
# **EVIDENCE OF STRENGTH**





#### **KEY HIGHLIGHTS Q1 2014 INTERIM REPORT**

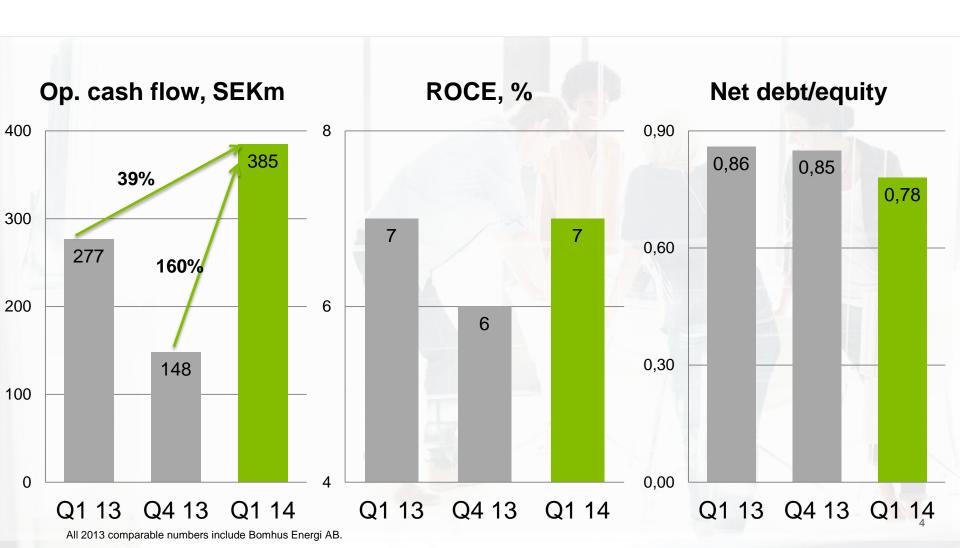
NET SALES SEK 5 410 MILLION. ADJUSTED OPERATING PROFIT SEK 555 MILLION





#### **KEY HIGHLIGHTS Q1 2014 INTERIM REPORT**

CASH FLOW SEK 385 MILLION. ROCE 7%, NET DEBT/EQUITY 0.78





## STRONG SEK STILL CHALLENGING

100% OF FORECASTED NET FLOWS IN EUR HEDGED FOR 2014



Source: Riksbanken \*Total Competitiveness Weights Index



#### **BUSINESS AREA PACKAGING PAPER**

- Normal market situation for kraft and sack paper
- Net sales MSEK 2 068
- Operating profit MSEK 191
- Operating margin 9%
- Key take-away
  - The order situation for kraft and sack paper is on a normal level. Prices in local currency were slightly down compared to previous quarter due to new capacity entering the market.



## **BUSINESS AREA CONSUMER BOARD**

- Stable and satisfactory market situation with normal seasonal variances
- Net sales MSEK 1 949
- Operating profit MSEK 233
- Operating margin 12%
- Key take-away
  - > Stable demand and continued global growth





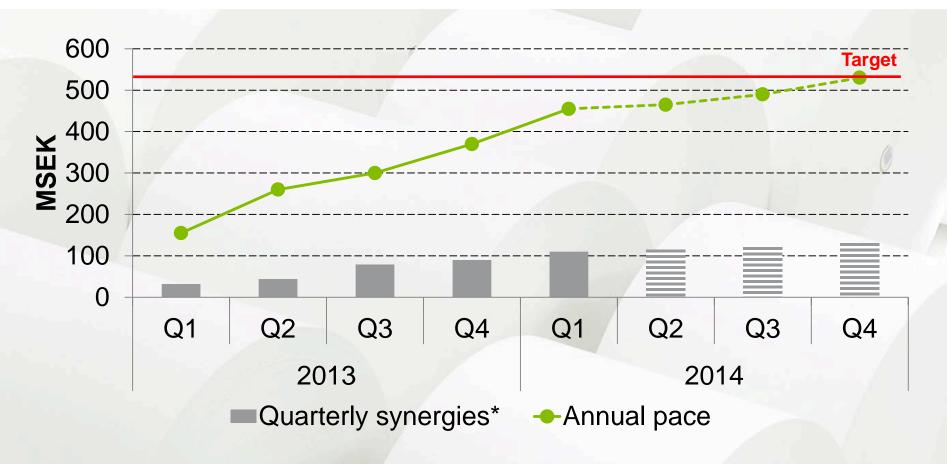
#### **BUSINESS AREA CONTAINERBOARD**

- Stable order book except for order intake on Liner
- Net sales MSEK 792
- Operating profit MSEK 117
- Operating margin 15%
- Key take-away
  - Stable order intake except for Liner, which was weaker due to increased market competition
  - Parts of Containerboard's product range experienced increased price pressure in local currency



# ON TRACK TO REACH SYNERGY TARGETS AHEAD OF PLAN

ANNUAL PACE OF MSEK ~445 AS PER END OF Q1 2014



<sup>\*</sup>Synergies and savings realised in the quarter, compared to if the synergy and savings programme had not been initiated.



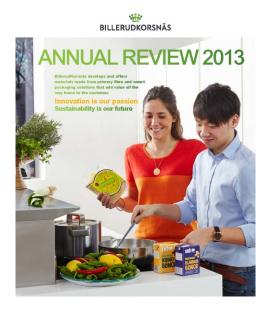
#### OUTLOOK

- Demand and order situation is expected to remain stable during the second quarter 2014 for all business areas
- Average prices in local currency are anticipated to stay on current level for the second quarter 2014 for all business areas
- Wood prices are expected to stay on current level for the second quarter of 2014
- The target of approximately SEK 530 million in annual synergies and savings is unchanged, and is expected to be reached by the end of 2014



#### **ANNUAL GENERAL MEETING ON 6 MAY 2014**

- BillerudKorsnäs' Annual General Meeting on 6 May 2014 at 14h00
- Hotel Rival, Mariatorget Stockholm











# Q&A

